

# THE WORLD FIGURE SKATING CHAMPIONSHIPS

26.03 - 01.04

Nice 2012

PALAIS DES EXPOSITIONS

« CORPORATE HOSPITALITY » PACKAGES



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ALPES-MARITIMES  
CONSEIL GÉNÉRAL



# The Event

The World Figure Skating Championships gather each year the best skaters from all around the world.

The competition will start on Wednesday 28th March 2012 with a stunning opening ceremony. Four competitions are then scheduled throughout the week.

◆ Ladies ◆ Men ◆ Pairs ◆ Ice dance

The event will end on Sunday 1st April, in the afternoon, with the traditional and glamorous World Champions Gala.

French skaters will hope to shine at home despite facing the traditional dominating nations (*Japan, Russia, Canada, USA*).

France will especially count on the pair made up of **Nathalie PECHALAT & Fabian BOURZAT** in Ice Dancing, As well as the two Men skaters, **Brian JOUBERT** (*World Champion 2007*) and **Florent AMODIO** (*European Champion 2011*)

# The Hospitality Package

## It includes:

- ◆ VIP car parking space (1 parking for 2 guests)
- ◆ Welcome & individualized service
- ◆ Reserved Seats in a box
- ◆ Champagne Bar
- ◆ Lunch or Dinner cocktail according to the session
- ◆ Official program
- ◆ Souvenir gifts
- ◆ Meeting with a sports or media figure in the VIP area to introduce the session



# The Boxes

## « VIP PREMIUM BOX »

9 seat boxes facing the judges table,  
in the west lateral stand



## « VIP SILVER BOXES »

9 seat boxes facing the press gallery,  
in the south stand

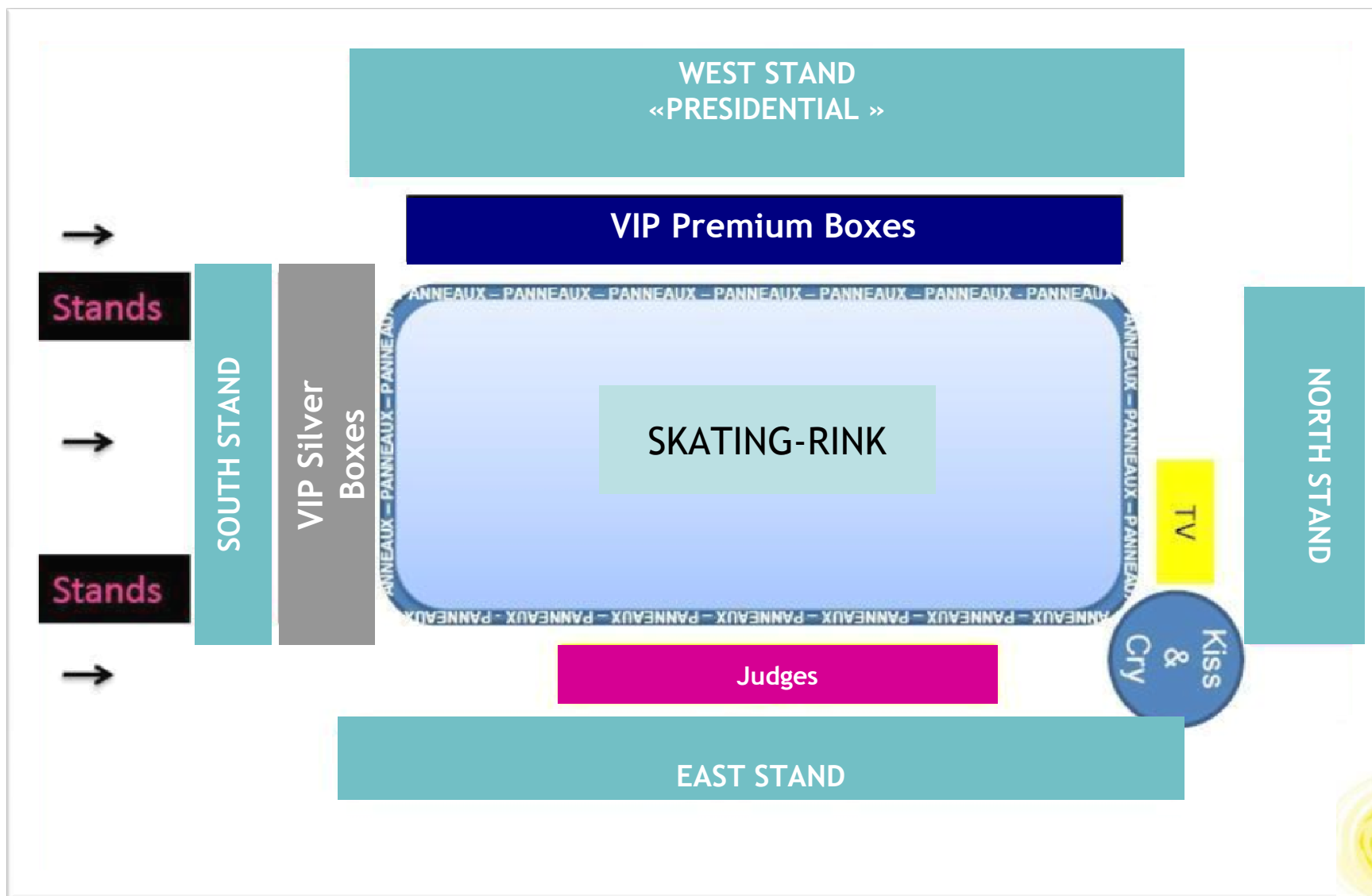
## 4 options to book a hospitality package (From Wednesday 28th March 2012)

- 1♦ Single booking per session (See schedule on page 5)
- 2♦ Single booking for the whole competition (allowing access to the semi-finals on Monday 26th March and on Tuesday 27th March)
- 3♦ Full box booking (9 seats) per session
- 4♦ Full box booking (9 seats) for the whole competition (allowing *access to the semi-finals on Monday 26th March and on Tuesday 27th March*)

The French Federation of Ice Sports entrusted **DERBY** with an exclusive & official appointment to sell the hospitality packages. This authorization allows local sub-contracts.



# Boxes Layout



# Schedule ✦ 11 Events during 7 days

	EVENTS	DAY SESSION	NIGHT SESSION
Monday 26th March*	Pairs and Dance semi-finals	2.30 pm / 9.15 pm	
Tuesday 27th March*	Ladies and Men semi-finals	9.30 am / 11.10 pm	
Wednesday 28th March	Pairs short program	1.00 pm / 4.20 pm	/
Wednesday 28th March	Opening Ceremony and Ice Dance short dance	/	6 pm / 10.30 pm
Thursday 29th March	Ladies short program	12.30 pm / 4.55 pm	/
Thursday 29th March	Ice Dance - Free dance <b>Final</b>	/	7 pm / 10.30 pm
Friday 30th March	Men short program	12.30 pm / 4.55 pm	/
Friday 30th March	Pairs free skating - <b>Final</b>	/	7.30 pm / 10.30 pm
Saturday 31st March	Men free skating - <b>Final</b>	12.55 pm / 5 pm	/
Saturday 31st March	Ladies free skating - <b>Final</b>	/	6.30 pm / 10.30 pm
Sunday 1st April	World Champions Gala	2.15 pm / 4.45 pm	/

\*Access permitted only for boxes reserved for the whole competition

N.B : THE VIP AREA OPENS 45 MINUTES BEFORE THE BEGINNING OF EACH SESSION



# Order Form

Company Name : .....  
 Contact Name : .....  
 Address : .....  
 Post code : ..... City : ..... Country : .....  
 Phone number : ..... Fax : .....  
 Email : .....  
 Date and signature :



**Please fill in the order form and return to Derby:**  
 27, Bd Gambetta - 92130 Issy Les Moulineaux- FRANCE  
 Tel. : +33 (0)1 46 29 39 79  
 @: didier.tibaut@agencederby.com

### Sales terms and conditions :

The rates offered hereby include the items described on page 2.  
 Packages are subject to availability at the time of the booking.  
 Rates are all inclusive.

### Payment terms :

- 50% deposit due at invoice reception: balance is due one month before the event.
- For all orders placed during the month before the event, full payment is due upon invoice reception.
- No service will be provided if the total amount is not fully paid before the event.

### Cancellation terms :

- Any cancellation more than one month before the event: 50 % of the invoice's amount is due .
- Any cancellation within one month of the event: 100% of the total amount is due .



DATE	UNIT PRICE* PREMIUM	QUANTITY	UNIT PRICE* SILVER	QUANTITY	Net Amount in €
<b>Box for the week</b>	19 500 €		15 600 €		
<b>Single booking for the week</b>	2166 €		1733 €		
<b>Box per session (price per person)</b>					
Wednesday 28 <sup>th</sup> March (day)	180 €		150 €		
Wednesday 28 <sup>th</sup> March (evening)	260 €		210 €		
Thursday 29 <sup>th</sup> March (day)	180 €		150 €		
Thursday 29 <sup>th</sup> March (evening)	300 €		240 €		
Friday 30 <sup>th</sup> March (day)	250 €		200 €		
Friday 30 <sup>th</sup> March (evening)	300 €		240 €		
Saturday 31 <sup>st</sup> March (day)	340 €		270 €		
Saturday 31 <sup>st</sup> March (evening)	340 €		270 €		
Sunday 1 <sup>st</sup> April (gala)	380 €		300 €		
<b>TOTAL in €</b>					